

Northwest Indian Gaming Conference & Expo
July 14- 16, 2008
Squaxin Island Little Creek Casino Resort

Preliminary Agenda

Monday, July 14th

9:00 AM Golf Outing ~ Hawks Prairie Golf Course, Lacey, WA
4:00 PM Conference Registration until 6:00 PM
6:00 PM Welcome Reception/ Golf Awards - Little Creek Casino Resort

Tuesday, July 15th

(All functions will take place at Little Creek Casino Resort)

8:00 AM Conference Registration
9:00 AM Opening Session

10:30 AM **Breakout Sessions**

NIGC Issues: Class II, Facilities Licensing, Consultations & GIPRA

NIGC will discuss where we are with Class II, Facilities Licensing, GIPRA and Consultations.

Marketing Through your Database

Are you using your database to its fullest potential? Learn new and creative database marketing techniques.

NOON Keynote Luncheon ~ Traditional Salmon Dinner

1:30 PM **Breakout Sessions**

The 2008 Election: Opportunities for Indian Country

This panel will look at how Indian country can be proactive in choosing and shaping the issues that are important for Tribal and gaming endeavors.

National Labor Relations Act - An Update

Unionization is a complex issue facing many tribal facilities. Hear the latest on the National Labor Relations Act and what's going at Mashantucket Pequot and Saginaw Chippewa properties?

What is the Perfect Surveillance Room?

If you were designing the perfect surveillance room, what would you put into it? Hear the latest and affordable ways to have a successful surveillance room

Customer Service: A to Z in Guest Services

Many factors combine to deliver excellent guest services. Become skilled at how to give the most effective customer service.

3:00 PM **Breakout Sessions**

Financing Today: Traditional and Non-Traditional

With the current state of the economy tribes and casinos need to explore many options for financing. Discover what is available and how to secure those funds.

How to Hire the Right F&B Employee

The F&B department has the highest turnover rate of all the departments. How do you get the right employee for the job?

Facilities Licensing: Tribal Perspectives

Tribal leaders will discuss their reaction to the new NIGC Facilities Licensing standards.

Casino Entertainment Synergy: Working Together

Is there more bang for the buck in working with other facilities to plan and implement your entertainment program?

4:00 PM Trade Show Opens
4:30 PM Opening Reception
7:00 PM Trade Show Closes

Wednesday, July 16th

9:00 AM

Breakout Sessions

Problem Gambling Programs: Tribal Perspectives and Policies

In 2009 Washington tribes and casinos must have to have a plan to address problem gambling. Discover what other tribes have done and learn from their success.

Regulators Roundtable: The Biggest Issues Facing National State and Tribal Regulator

Last year this session was so successful we brought it back. This roundtable will focus on the questions regulators want answered.

Land Into Trust: Gaming and Non-Gaming Issues

The panel will discuss Section 20 of IGRA and the Indian Reorganization Act (CFR Part 151).

Slot Director's Roundtable: How is Technology Affecting Your Customers?

The slot machine landscape is changing, so we have put together a roundtable discussion where Slot directors will address how technology is affecting customers.

10:00 AM

Trade Show Opens - Continental Breakfast

11:00 AM

Breakout Sessions

Latest With the IRS: Title 31, 1099s What's Next?

The IRS is doing more audits related to Title 31, SARC and 1099s. Find out what else is on the horizon from the IRS.

Table Games: How to Revitalize the Game

Can table games be revitalized? Experts will give their best ideas on how to bring players to the table.

Building Hotels: Tribal, Non Tribal, Resort vs Casino Model

There are many different types of tribal hotels in the Northwest. Come hear what options are the best for your tribe.

HR: Recruitment Hiring Packages for the Right Employees

With the changing demographics in the employee pool, How do you create the right incentive package to get the right employee for your team?

12:30 PM

Lunch in Exhibit Hall - Ice Cream - Prizes!

2:15 PM

Breakout Sessions

Taking Care of the Internal Customer – Your Employees!

The Internal Customer is your employee. Find simple ways to make them feel like VIPs.

The IT Department's Role in the Casino

IT is a growing part of a casino and resort. With this area becoming more crucial, find the most effective methods for incorporating the IT role into your overall operations.

Web and Email Marketing

Web "gurus" will help you find innovative ways to use the web and email in your casino marketing plan.

Cash Handling - Security, Surveillance and Compliance

A casino is all about the cash. Is your facility up to par in protecting and managing the cash? Representatives from these three departments will cover what the policies and procedures should be for maximum protection.

